

FAST 50

Morlando-Holden Construction Inc.

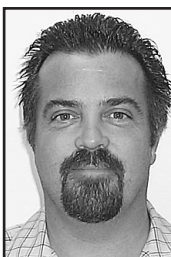
GREENSBORO — You might say Morlando-Holden Construction is growing by design.

In addition to more design-build relationships, the firm has tackled larger projects than ever before, yielding the company 28 percent growth in 2005 versus 2004.

“We might have looked at jobs that were under \$2 million in 2004, but now we’re taking on projects that are upward of \$3 million,” says co-owner Dominic Morlando. “Our bonding capacity has increased, allowing us to bid on these larger projects.”

For the past two years, many Morlando-Holden clients have been public schools. Morlando says this year alone, the company has worked on seven projects for the Guilford, Alamance and Forsyth school systems.

While the bulk of its work is still competitively bid, where the lowest bidder wins the project, the design-build portion of the business has grown quickly in the past year. Design-build is a collaborative process in which the property owner, contractor and



Morlando



Holden

architect work together to develop a project, rather than bringing in the contractor later.

“As more and more contractors fill the market, owners and architects are leaning more toward working with people they have a history with,” Morlando says.

Morlando and Holden have a combined 38 years of experience in the construction business, and they used their solid reputations to establish their business in 2001. Morlando has spent the last 23 years in the construction business and met Holden when they both worked for a larger general contractor.

“Really, your name is all you have to go by,” Morlando says. “If you don’t do what you say you’re going to do, people remember. Wilbur and I have always followed through on our promises.”

MORLANDO-HOLDEN CONSTRUCTION INC.

Description: Commercial general contractor

Address: 114-B S. Westgate Drive, Greensboro 27407

Phone: (336) 855-5996

Web site: www.morlandoholden.com

2005 revenues: \$8.1 million

Founded: 2001

No. of Triad employees: 11

No. of employees total: 16

Offices in Triad: One (Greensboro)

Offices outside Triad: One (Charlotte)

Top executives: Dominic Morlando, Wilbur Holden, co-owners

